

**m&a advisory**

**AC Mergers & Acquisitions** ? bringing the fine art of corporate finance to our clients.

Although research shows that many mergers and acquisitions fail in creating value for the acquirer's shareholders, they can gain significant added value by means of a thoroughly planned and executed merger or acquisition. This requires substantial experience and knowledge which we provide to our clients. The same applies to divestitures.

In order to make a deal successful, it is of utmost importance to prepare the homework prior to enter into any transaction. Our services are designed to help our clients reach their objectives long before the transaction takes place by appropriately addressing the many drivers that affect a deal. In other words, we advise our clients throughout the entire M&A or divestiture process: checking the corporate strategy, developing the strategic rationale for the transaction, screening potential targets, estimating probable synergies, providing negotiation and bidding support, addressing regulatory restrictions and tax issues, providing legal support, and ensuring proper completion.

Additionally, we also advise our clients in their phase of expansion on fund raising and on complying with its necessary requisites.